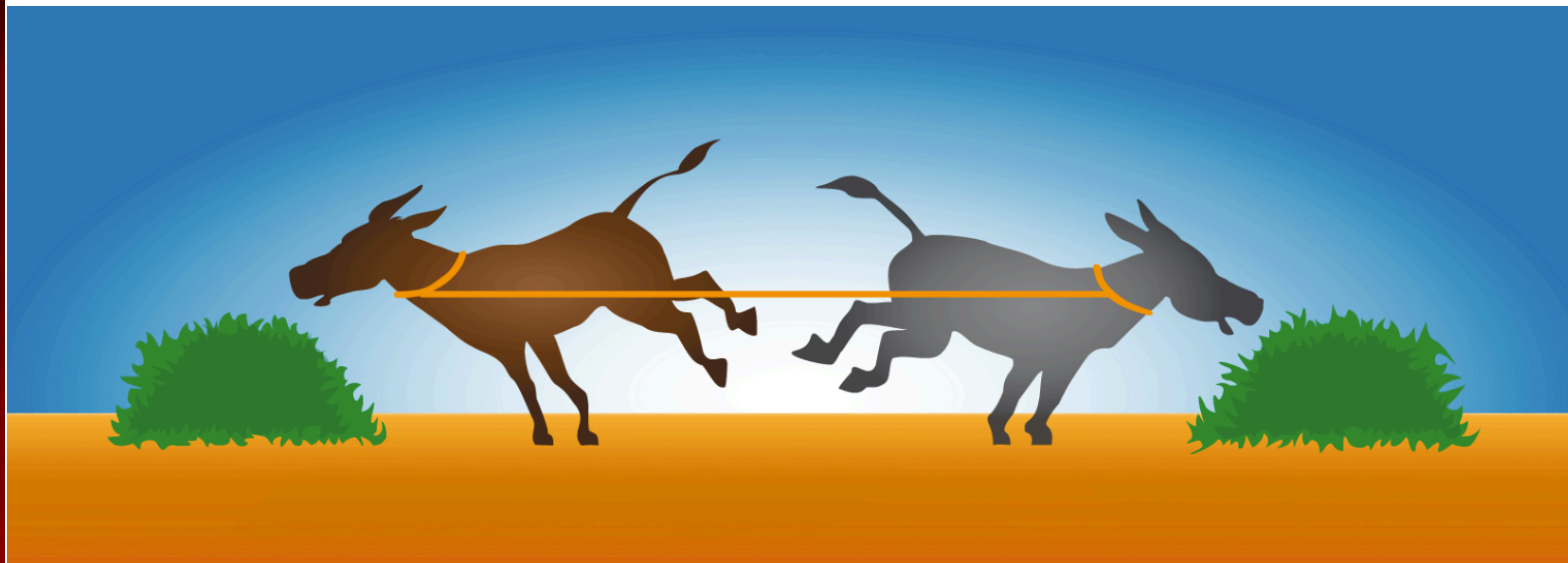


## Creating value:

Advice and training on collaborative negotiation, conscious leadership, and authentic team-building



Tandem InSourcing LLC is a small consulting and training company based in Atlanta. We have a unique approach to negotiation and conflict resolution, leadership, and team-building: we develop consciousness of the impact of personality on these soft skills through training. Beyond our 16-hour workshops and coaching, we advise on a broad spectrum of strategic negotiations and conflict resolution: international, community, internal, labor, among others. We are a group of intercultural, multilingual, and interdisciplinary advisors, professors, and trainers who develop these vital skills. We have a team of associates in the US, South America, and Europe, bringing twenty years of worldwide experience to our branch in Atlanta.

## WITHSTANDING CAPABILITIES

- Negotiation with Emotional Intelligence (online and face-to-face training and coaching)
- Personality assessment with the Enneagram (online and face-to-face training and coaching)
- Conscious Leadership (online and face-to-face training and coaching)
- Authentic teamwork (face-to-face training and coaching)
- Systemic Negotiation advisors
- Emotional Conflict resolution

## ADVANTAGES

- Trainings based in personal consciousness.
- Negotiations expertise with systemic preparation
- 20 years testing business tools.
- Psychology and organizational anthropology.
- State-of-the-art knowledge as university lecturers
- Founder is savvy in personality, negotiation, and team-building
- Maintain corporate capacities even if employees quit.
- Multicultural experience
- Multilingual team



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# CAPABILITY STATEMENT

## COMPANY DATA

UNIQUE ENTITY ID: S4V6RWJ9BCZ6

CAGE #: 9UFK2

NAICS : 541611 ; 611430

NIGP: 92486 ; 92225 ; 92435 ; 92440 ; 92441 ; 92416 ;  
91890 ; 91875 ; 91883 ; 91879 ; 91838 ; 91832 ; 91821 ;  
91806 ; 71547 ; 20967

## DIFFERENTIATORS

We bring state-of-the-art tools and a wide organization and business' acumen.

- We bring down the appropriate tools to the actual organization's needs.
- We have profound knowledge of psychology and cultural anthropology.
- Likewise, we develop self-consciousness: People with little awareness of their profile in negotiation, communication, leadership, or teamwork do not improve their array of soft skills.
- We have a wide intercultural and local experience.
- Not only that, but we are multilingual (English, Spanish, French, German).
- As professors, most of our consultants deliver the latest advances in our field.

## COMPANY SNAPSHOT

- Established: 2022 (USA); 2009 (COLOMBIA)
- Area served: USA; Europe; Latin America.
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